# **BRAVAS** DIGITAL DESIGN SOCIAL



### Tackling Marketing Issues Like It's Our Everyday Business

Honestly, it is.

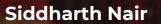
### About Being Bravas

No room for uncertainty.

That's our mantra to be a one-of-a-kind company in the digital space.



More than your regular dreamers; we are achievers and we work hard & smart to deliver excellence each time. In **4 years**, we've served over 100 clients from over **50 different industries across 10 countries**. Our fast-growing company goes the extra mile because we believe in us.



Strategy Advisor M.B.A. in Finance and Human Resources

### Vaishnav Manav

Chief Executive Officer PG in Digital Marketing – MICA Alumni



Sandeep Telang

Strategy Advisor Master's in Business Innovation

# Meet Our Founders

Krishna Rao Social Media Marketing Director

### **Goranshi Jain** Paid Marketing Director

### Omkesh Hodawadekar

Senior Graphic Designer





Mahek Sachdeva Digital Marketing Executive



**Sourabh Raul** Search Engine Optimization Lead

# Meet Our Bravehearts



### **Our Smart Service**

### Digital one-stop shop.



#### Social Media Management

Think of it as a party & make

meaningful conversations by adding

value



#### Search Engine Optimization

Follow the right clues & you'll strike gold!



#### **Paid Marketing**

It's all about finding the sweet spot

between your audience & your

message



### **Content Writing**

When the reader says, 'lt's written just for me!' that's when you know you've won!



#### Influencer Outreach

Leveraging the power of trust with a message that resonates with all



#### Website Development

Your brand's digital home has to be

functional, friendly & fantastic to

look at!



#### Google Ads

Targeted ads for your targets so they can reach you when they need you!

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### **Digital & Print Designs**

Design is a silent ambassador of a brand so make sure it speaks volumes, with elegance and style



#### Mobile App Development

A good application is like a school, but a great application is like a trip to Kasol – all about the stuff inside!



#### <u>Anil Nair</u>

<u>Co-Founder,</u> <u>Goodwind Mototours</u>

The Bravas Digital team is highly responsive and is very quick on the uptake of our ever-evolving business strategies. They are an excellent partner for your digital communication requirements



#### <u>Xerrxes Master</u>

<u>President,</u> <u>Association of Multimodal Transport</u> <u>Operations of India (AMTOI)</u>

We have been associated with Bravas Digital for the past 3 years. With an eye on ingenuity, they have consistently provided great creatives through this period.



#### Vineet Singhal

Chief Operating Officer, SGN Nanopharma Inc.

We have been very impressed with their creativity, responsiveness and capabilities in remodelling our company logo, and creatives for our website and social media.

### **Client Testimonials**

Testimonials from some of our favourite clients.



#### <u>Rikshit Kotian</u>

<u>Director – Business Development,</u> <u>Verraton Health Private Limited</u>

As a start-up. It is great to have someone like the Bravas Digital Team rely on our marketing efforts. They have a wonderful team of experts taking care of all the different aspects of marketing.



#### <u>Suchi Sandhu</u>

<u>Managing Director,</u> Sweet Stuff Private Limited

Every member of Bravas Digital treats my brand as their own brainchild. They understand our objectives and make sure all tasks are aligned accordingly. Highly recommend them for growing brands.



#### Sachit Dedhia

<u>Managing Director,</u> <u>Velocity Global Logistics Pvt. Ltd</u>

The Bravas team is dynamic and is not only supportive but also understands the pulse of our business & industry very well. The followers on our page have organically increased to over 500 in less than 5 months!

### **Client Testimonials**

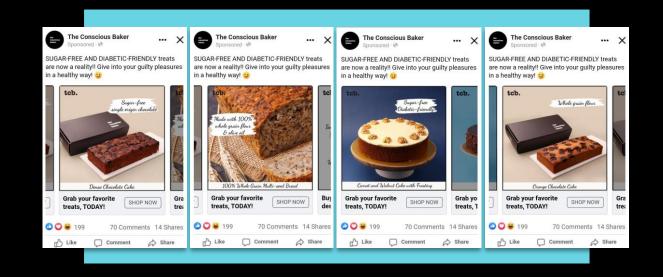
Testimonials from some of our favourite clients.

# **Paid Marketing**

Paid marketing allows you to specifically target audiences based on age, gender, geography, interests, etc. instead of waiting for them to find you organically.



### Facebook Ads for The Conscious Baker



#### The Project : To increase website sales for The

**Conscious Baker** 

The Campaign : Creating a funnel from traffic ads to

messenger ads to conversion ads

The Result : With a total spend of INR 25,000 over

multiple campaigns, we generated sales of INR

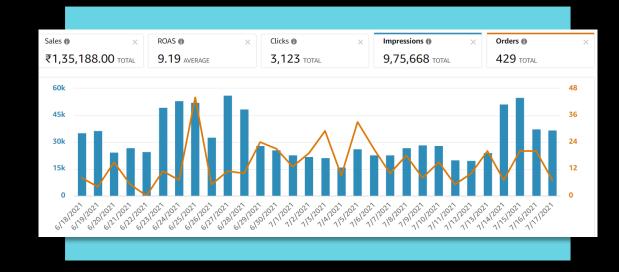
1,25,000 in a period of 1 month

tcb.

ROI 5X

Generated 5X ROI in a period of 1 month pq

### Amazon Ads for Chetana Publications







Generated 9.19X ROI in a period of 1 month The Project : To improve online sales at the start of

the new semester

The Campaign: 4 different campaigns targeting 4

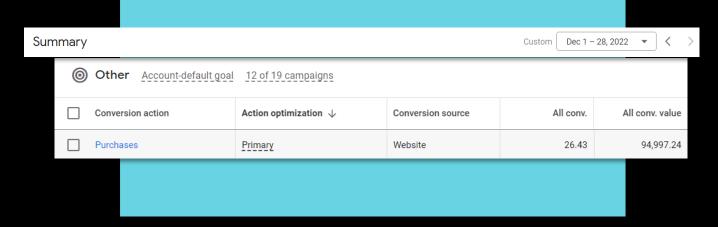
different age groups were run and monitored

The Result : With a total spend of INR 15,000 over

multiple campaigns, we generated sales of INR

1,35,00 in a period of 1 month

### Google Ads for Sweet Stuff





Meats, Seafood and Cheese

The Campaign : Multiple traffic and conversions were

run on Google with a total budget of INR 14,000

The Result : With a total spend of INR 13,927 over

multiple campaigns, we generated sales of INR

94,997 in a period of 1 month





Generated 6.8X ROI in a period of 1 month

### Facebook Ad for Sneh Construction





# 150 Leads

150 high-quality leads leading to the sale of 4 apartments Constructions (Anantam) for potential sale of apartments **The Campaign :** Lead generation campaigns were designed with careful analysis of potential home buyers in the area **The Result :** With a <u>total spend of INR 10,000 over 10</u> <u>days, 150 high-quality leads were generated leading to</u> <u>sales of 4 apartments</u>

The Project : To generate high-quality leads for Sneh

# Google Ad for MK Bird Nets

Auction insights 💿			Cu	stom 14 Dec 2022 - 10	Feb 2023 👻 <	> Show last 30 days
Y Add filter				Search	►	II 🛃 []
Display URL domain	$\downarrow$ Impression share	Overlap rate	Position above rate	Top of page rate	Abs. Top of page rate	Outranking share
You	23.22%	-	-	87.13%	28.78%	_
business.site	20.77%	23.39%	40.24%	86.91%	20.89%	21.03%
amazon.in	17.14%	15.65%	24.59%	52.65%	12.10%	22.32%
advancehomecares.in	11.92%	11.66%	40.20%	80.59%	24.26%	22.13%
manzilpestcontrol.com	11.69%	10.82%	45.59%	93.25%	29.65%	22.07%
pigeoncontrolnet.com	11.68%	12.87%	67.41%	93.27%	51.69%	21.20%
vkbirdsnet.com	< 10%	5.73%	46.56%	85.78%	22.24%	22.60%
vinayakglobalservices.com	< 10%	6.83%	48.70%	85.03%	21.80%	22.44%
i2services.in	< 10%	10.95%	86.24%	92.62%	58.16%	21.02%

The Project : To generate phone call enquiries for MK

Bird Nets

The Campaign : We ran a <u>Search Calling Ad</u> for <u>3 months</u>

with an INR 1100 per day budget

The Result : With a total spend of INR 99,000 over 90

days, 151 high-quality leads were generated leading to 37

conversions of an average order value of INR 20,000

leading to an approximate total sales of INR 7,40,000





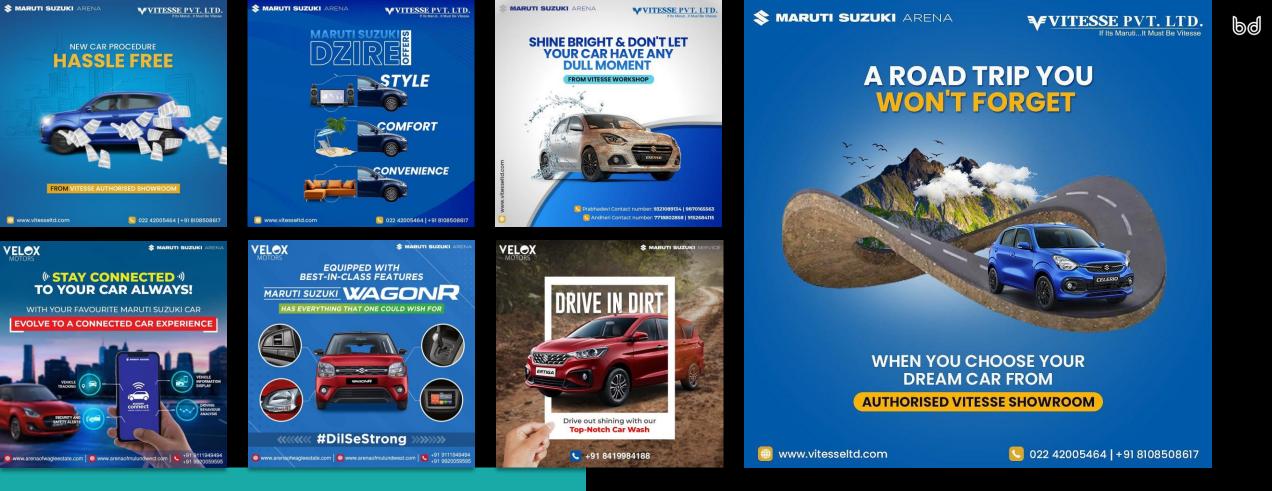
MK bird had the **highest impression share of 23.22%** and a **top-of-page rate of 28.87%** securing the **first position on Google Search** throughout the tenure of our campaign.

# Social Media Marketing

Social media marketing is the use of social media platforms to

interact with customers to build brands, increase sales and drive website traffic.

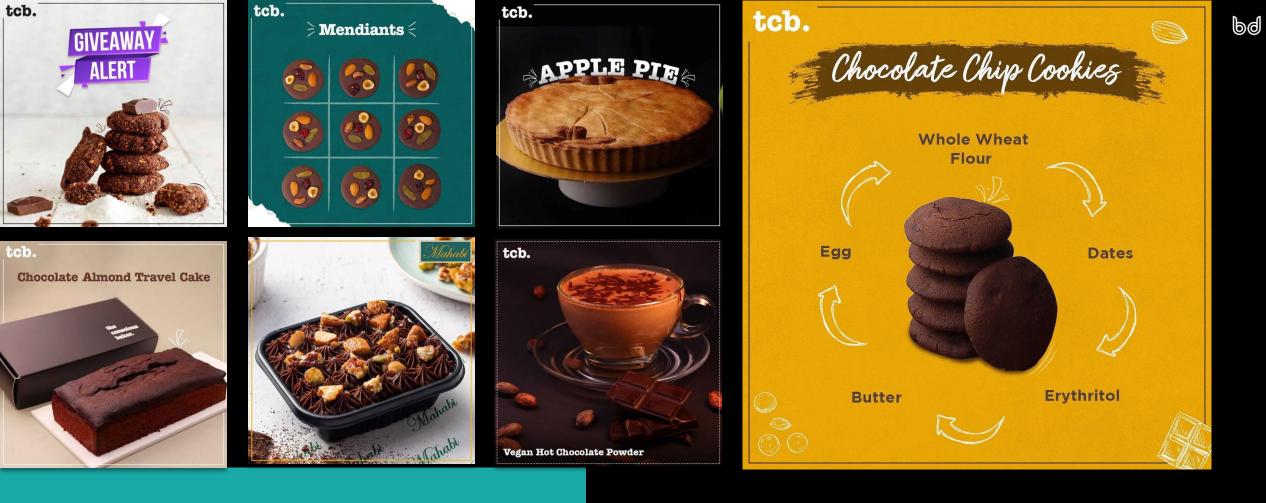




### **Auto Marketing Masters**

Driving sales with our top clients

Social media is a powerful tool for car service stations to connect with customers, showcase services, and offer promotions. By using social media, you can build brand loyalty and increase customer engagement, ultimately driving more business to your service station. Get started today and take your marketing to the next level!



### **Coffee And Crumbs**

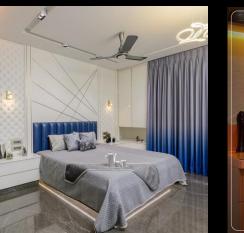
A sweet portfolio of our bakery and café clients

Social media is the perfect platform for bakeries and cafes to showcase their mouth-watering treats, connect with customers, and build a strong brand image. By using social media, you can entice new customers with delicious photos of your baked goods and promote special events and deals. With the power of social media marketing, your bakery or cafe can stand out in a crowded market and rise to the top!















### Luxury Living

Showcasing our top residential interior decorator clients

Social media can be a game-changer for high-end interior designers looking to
showcase their work, connect with potential clients, and establish their brand as a
leader in the industry. By leveraging the power of social media, you can elevate
your business to new heights and attract the clients you've been dreaming of.
Don't wait - start using social media today to design your success!

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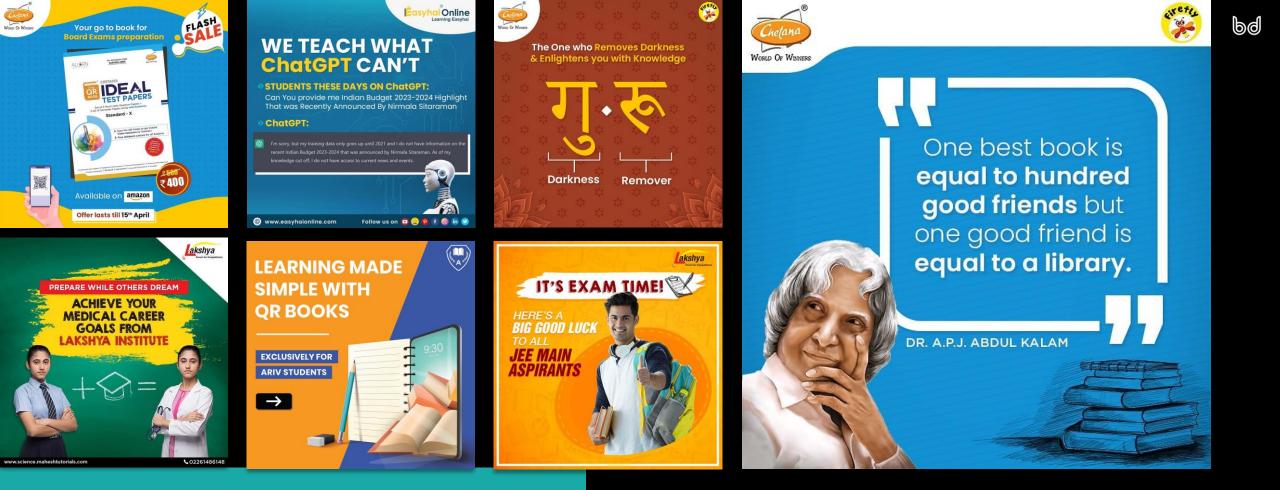


# Maybe he just had Dental Problems

### **Smile Squad**

Highlighting our dental clients' success in the industry

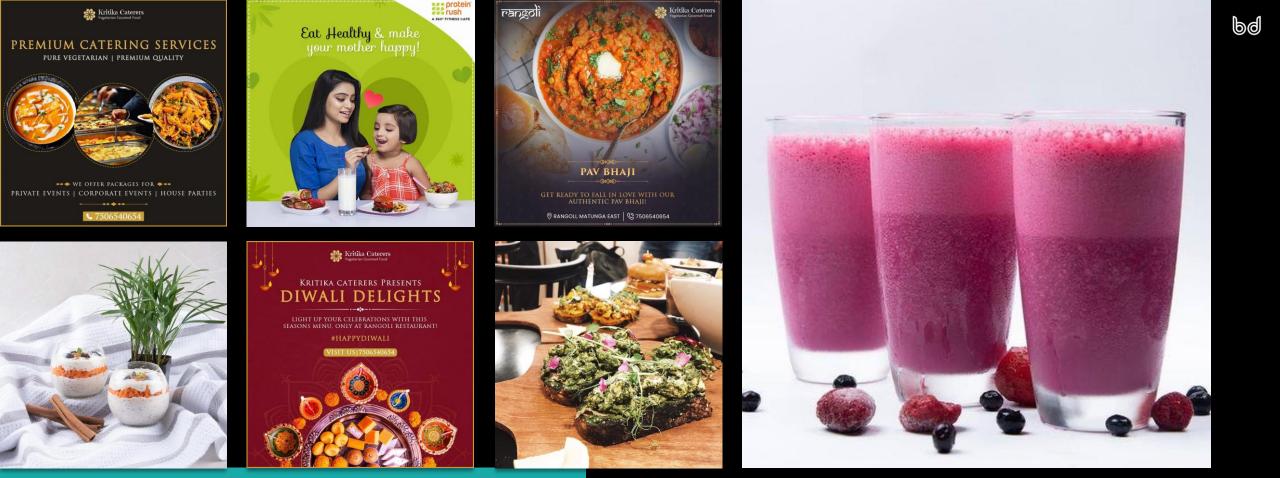
Social media can be a valuable tool for dentists looking to connect with new patients and promote their dental services. By leveraging the power of social media, you can share oral health tips, showcase your expertise, and offer special promotions, all while building a strong brand identity. Let social media help you enhance your dental practice and create brighter, healthier smiles for your patients!



### **Educate To Elevate**

Featuring our top clients in the education sector

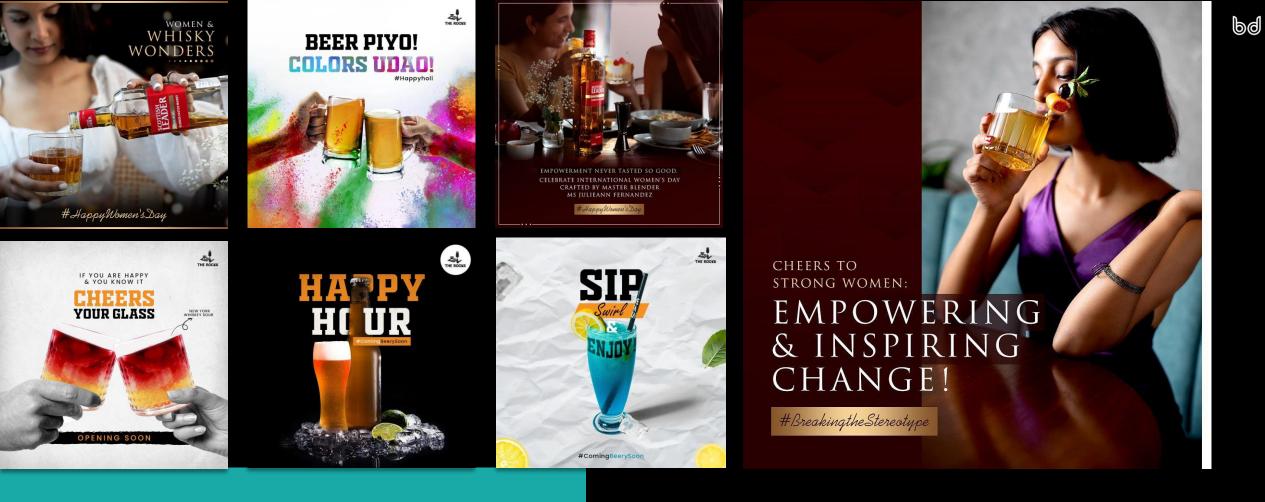
Social media offers exciting opportunities for schools, coaching classes, and book publishers to connect with students and promote their educational services. By using social media, you can engage with your audience, share valuable knowledge, and create a strong brand presence. Elevate your education business with the power of social media marketing and achieve your goals today!



### **Taste Triumphs**

Showcasing our restaurant and healthy eating clients' flavourful success

Social media is a powerful marketing tool for restaurants to showcase their delicious cuisine, connect with customers, and create a strong brand identity. By leveraging the power of social media, you can attract new customers, promote special offers and events, and build a loyal fanbase. Taste the success and take your restaurant business to new heights by using social media today!



### **Spirited Success**

Highlighting our top bar and alcohol industry clients

Social media is a powerful tool for bars and alcohol businesses to showcase their unique drinks, connect with customers, and build a strong brand identity. By leveraging the power of social media, you can attract new customers, promote new cocktails, and create a loyal following. Elevate your business with the power of social media marketing and start sipping and socializing with your customers today!





### Handshakes To Hashtags

Our B2B clients that embraced social media

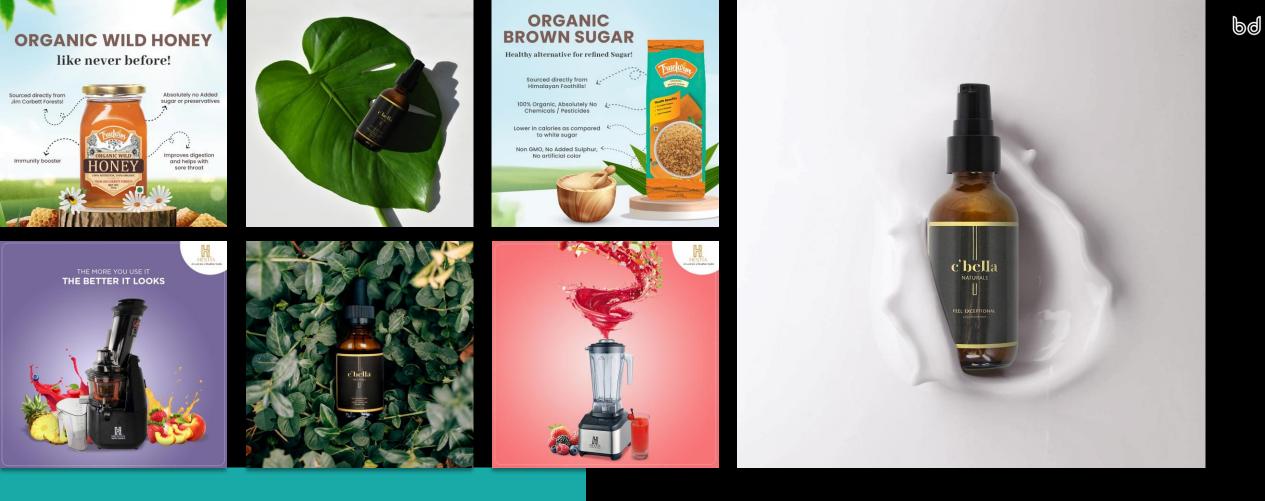
Social media can transform traditional B2B businesses. Connect with clients, showcase your offerings, and create a brand identity. It offers a cost-effective and efficient way to network and promote your business, and can help you stay ahead of the competition. Don't limit your B2B business to offline operations – unlock the potential of social media marketing and take your business to the next level!



### **Future Proofing Finance**

Our clients' successful digital marketing for financial brands

Social media marketing is a great way for banks and financial institutes to showcase their services, engage with customers, and build brand awareness. With social media, you can provide valuable financial tips, engage with potential clients in real time, and drive growth for your business. Leverage the power of social media and achieve financial growth for your bank or financial institution today! pg



### Luxury Lifestyle Collective

Elevating your digital presence for premium products

Social media marketing can help high-end luxury brands create a distinctive identity and connect with their audience. Showcase your products, share your brand's story, and build a loyal following with the power of social media. With a strong social media presence, you can attract new customers and elevate your luxury brand to new heights. Don't miss out on this opportunity – start using social media marketing today!

# Search Engine Optimisation

SEO is the process of optimizing your website to rank higher on a

search engine result page so that you receive more traffic.



### **Sweet Stuff**

#### **The Project**

### The Approach

 Improve Organic Traffic on the website
 We optimized the website by targeting high

 search volume keywords in both the metadata and

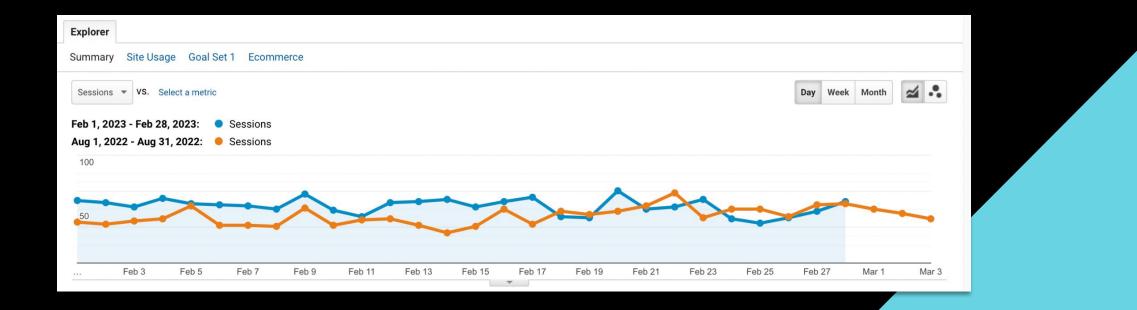
 content, while also ensuring the site was properly

indexed by search engines and technical errors

were resolved.

#### **The Result**

The website saw <u>a 9.10% increase in organic</u> <u>traffic</u> and a <u>9% increase in new users.</u> Additionally, the website began <u>ranking in the</u> <u>top 3 positions</u> for generic keywords such as <u>"chicken online in Mumbai,"</u> and achieved <u>page</u> <u>1 rankings</u> for a set of <u>30 chosen keywords.</u>



### Environmentality ( Centre For Policy Research)

#### **The Project**

The Approach

Optimize the website and **increase organic** 

traffic specifically through mobile

<u>devices.</u>

Our primary focus was on the <u>technical elements of</u> <u>the website, including addressing broken links,</u> <u>404 pages, sitemaps, and other technical errors.</u> Additionally, we generated <u>backlinks to sustain our</u>

keyword positions.

#### The Result

We successfully resolved all website errors to

ensure mobile-friendliness, resulting in 70% of

total organic traffic coming from mobile

<u>devices.</u>



#### What was the reason behind Delhi's air pollution?

Sourabh Sawant Lives in Bengaluru, Karnataka, India (2013–present) · Feb 1

There are several reasons behind Delhi's air pollution, including the burning of crop residue, biomass, and municipal solid waste; emissions from vehicular traffic; and industrial emissions. In addition, the city's geography and weather conditions contribute to the problem, as Delhi is situated in a bowl-shaped topography and experiences inversion during the winter months, trapping pollutants in the air.

To know more about environment in India and understand what polices by the government have helped control it overtime, read more at out blog here.

India: Air Pollution| Air Quality Index| Pollution in India — Environmentality

The air pollution crisis in India can only be solved through sustained politica...

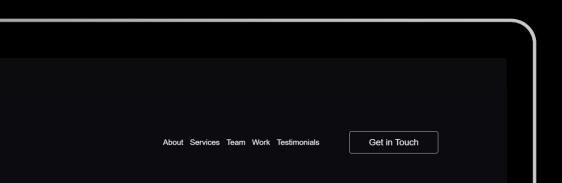
S https://environmentality.cprindia.org/india-air-pollution

# Website Development

Website development is the process of building and maintenance of websites. It is the work that happens behind the scenes to make a website look great work fast and form well with a seamless user experience.



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### G MARKETING ISSUES LIKE JR EVERYDAY BUSINESS.

### HONESTLY, IT IS.

rch Driven Approach. Quality-Based Results.

### Websites By Bravas

- Bravas Digital Digital Marketing Agency (obviously!)
- Alphamint Labs Blockchain Company
- Boys Played Well Productions Production House
- c'bella Naturals CBD Brand
- Bougainvillea Women's Clothing Brand
- Pharmallama Digital Pharmacy

# Mobile App Development

Mobile App development is the process of creating software applications that run on a mobile device. Developing an app is an effective way to meet customer expectations, engage with them directly, manage organizational backend processes, expand your business and attract potential customers.



### **Fintech Platform**



### **Technology Stack**

React JS, Laravel, MySQL, Cloud Server, API Development,

Cron Job Development



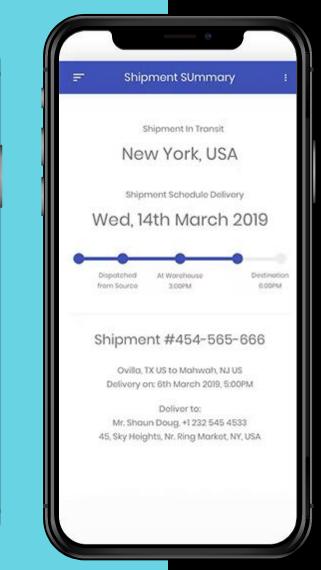
#### Solution

Dynamic Discounting Platform, Development Integrating with

Supply, Chain Finance Platform







# **Logistics ERP**



### Technology Stack

React JS, Laravel, MySQL, Cloud Server



#### Solution

ERP Solution for Finance, Freight, Human Resource Capital,

Transport Management System

# **Slot Booking App**



### **Technology Stack**

Android - Kotlin, iOS - Swift, Backend - Laravel / MySQL,

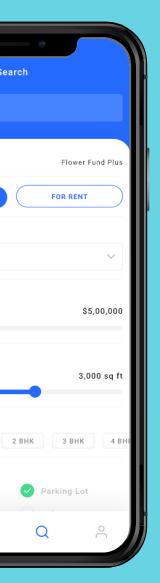
Cloud Server – Digital Ocean

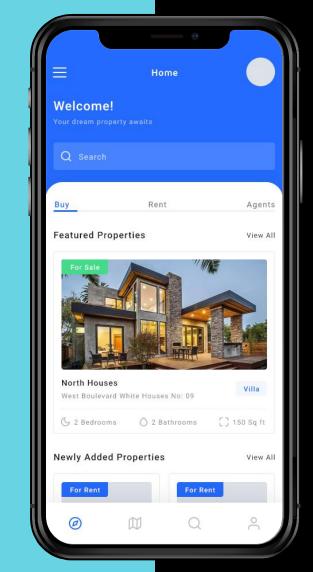


### Solution

Slot Booking, Slot Management, Slot Notifications







### **Real Estate ERP**



### **Technology Stack**

HTML5, CSS3, JS, Laravel, MySQL, **Cloud Server** – Go Daddy VPS



#### Solution

Project Inventory, Sales, Documentation, Payments, Expense

Management, Cancellation & Refunds

### Social Networking App



### Technology Stack

Android – Kotlin, iOS – Swift, Backend – Laravel / MySQL,

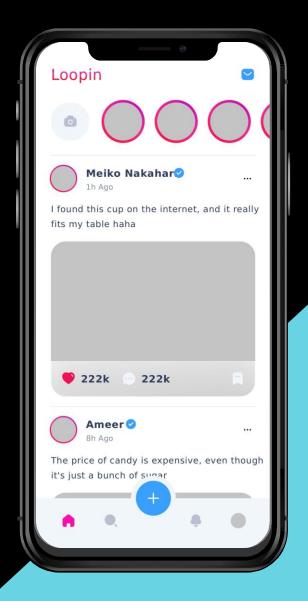
Cloud Server – VPS

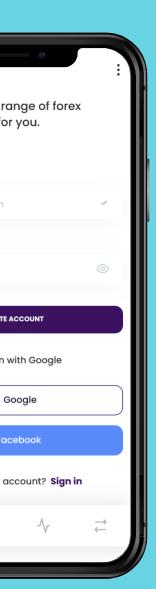


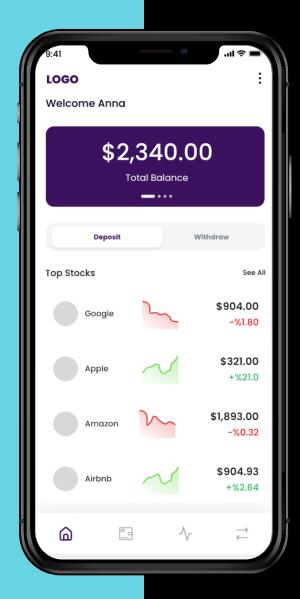
#### Solution

This App helps connect different users and schedule meetings

based on their locations







### **Stock Market**



### **Technology Stack**

HTML5, CSS3, JS, Laravel, Node, Mongo DB, **Cloud Server** – VPS



#### Solution

Stock Recommendations, Create Target for Buying & Selling of

Stocks along with tracking portfolios

### **Inventory & Billing**



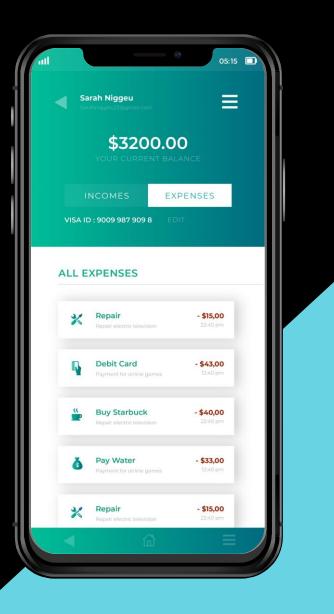
### **Technology Stack**

Laravel, MySQL, Cloud Server - VPS

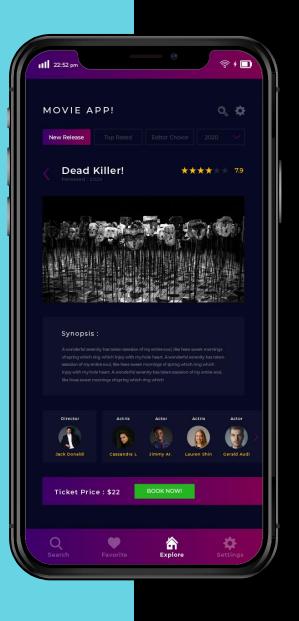


#### Solution

Keep Track of Inventory, Retail Billing







## OTT, Live Streaming



Technology Stack

Web & Mobile App – Dart, Flutter



#### Solution

Live Streaming Events, Games, Quizzes, Long & Short Movies,

Reels and also Loyalty Points earning mechanism

### Document Management, Digitization



Technology Stack

Laravel, MySQL, Local Server

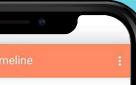


### Solution

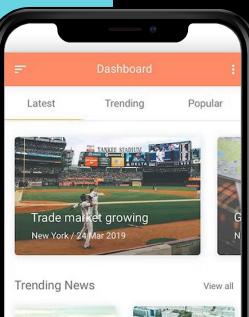
Digitize physical documents and provide an app with proper

folder structures. Keyword based indexing and Search Mechanism





- Stock market at its peak this summer 23 Mar 2019 By Shawn Arthur / Business and Stock Market
- New Offices being build this year 23 Mar 2019
- By John Stanley / Real estate & Property
- New jobs gaining its popularity in south 23 Mar 2019
- By Linda Doug / Sports Category
- Make the best of this new technology





in market

23 Mar 2019



New Tech growth Stock market at its peak this year 23 Mar 2019



# News App With Live Score



### **Technology Stack**

Android - Kotlin, iOS - Swift, Backend - Laravel / My SQL,

Cloud Server - VPS



#### Solution

Live Score Integration for Live Matches and Upcoming Schedule.

Fab club groups can also be created where members can join and engage with other members and get news and updates for their

selected sports.

### **CRM App**



### **Technology Stack**

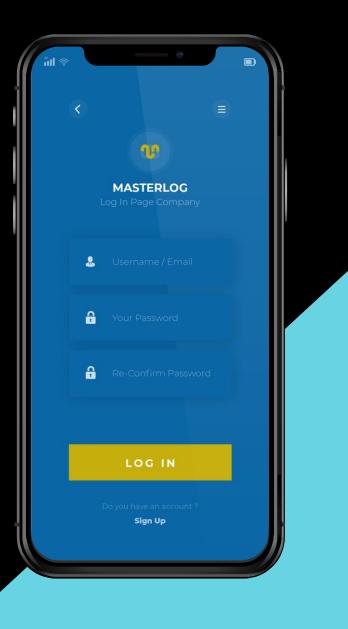
Laravel, MySQL, Cloud Server - VPS



### Solution

Lead Management, Quotations, Sales Orders, Inventory, Dispatch

& Payment Modules



# Partners In Progress

Loyal clients that trust us through thick and thin are always valuable to us. We celebrate our honourable clients who have shown unwavering faith in our ability to drive their business forward.







### Get In Touch For Real

Vaishnav Manav - CEO

Mob: +91 810 497 0061

The Braveden (Our HQ)

Mail: vaishnav@bravasdigital.com

Mail: bebrave@bravasdigital.com

### Get In Touch Online

Website: <u>www.bravasdigital.com</u>

Instagram: bravasdigital

Facebook: Bravas Digital

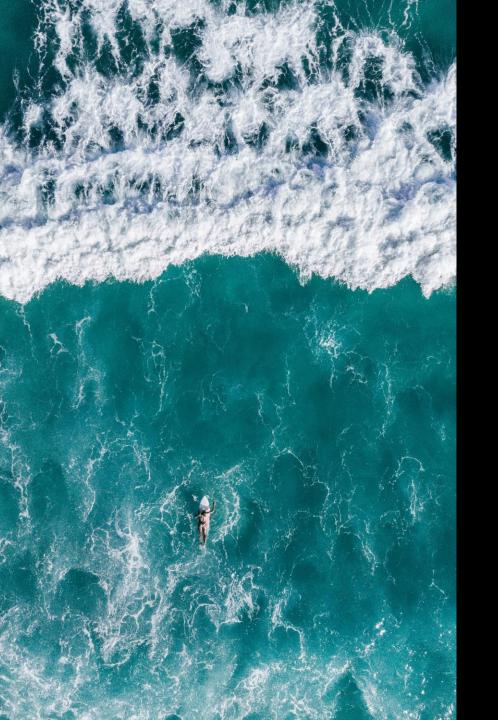
LinkedIn: Bravas Digital

You can also fill in the **Type form on our website** and drop us a mail, our team will get in touch with you within 24 hours



Interested in our product? r a few short questions and we'll get in touch with you

Tell me more



# **BE BRAVE.**

# **BE BRAVAS.**